



ANNALY[®]

Second Quarter 2017
Investor Presentation

August 2, 2017



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Non-GAAP Financial Measures

This presentation includes certain non-GAAP financial measures, including core earnings metrics, which are presented both inclusive and exclusive of the premium amortization adjustment (PAA). The Company believes its non-GAAP financial measures are useful for management, investors, analysts, and other interested parties in evaluating the Company’s performance but should not be viewed in isolation and are not a substitute for financial measures computed in accordance with GAAP. In addition, the Company may calculate its non-GAAP metrics, which include core earnings and the PAA, differently than its peers making comparative analysis difficult. Please see the section entitled “Non-GAAP Reconciliations” in the attached Appendix for a reconciliation to the most directly comparable GAAP financial measures.

Overview

Annaly is a Leading Diversified Capital Manager



Agency

\$88.4bn Assets⁽¹⁾ | \$10.8bn Capital⁽²⁾

The Annaly Agency Group invests in Agency Mortgage-Backed Securities ("MBS")

Sector Rank⁽³⁾
#1/6

Countercyclical/
Defensive

Residential Credit

\$2.6bn Assets | \$0.9bn Capital⁽²⁾

The Annaly Residential Credit Group invests in non-Agency residential mortgage assets within securitized products and whole loan markets

Sector Rank⁽³⁾
#8/16

Cyclical/
Growth

Commercial Real Estate (CRE)

\$2.0bn Assets⁽¹⁾ | \$1.0bn Capital⁽²⁾

The Annaly Commercial Real Estate Group ("ACREG") originates and invests in commercial mortgage loans, securities, and other commercial real estate debt and equity investments

Sector Rank⁽³⁾
#4/11

Cyclical/
Growth

Middle Market Lending (MML)

\$0.8bn Assets | \$0.6bn Capital⁽²⁾

The Annaly Middle Market Lending Group ("AMML") provides financing to private equity backed middle market businesses across the respective capital structures

Sector Rank⁽³⁾
#15/41

Countercyclical/
Defensive

Source: Bloomberg, Company filings. Financial data as of June 30, 2017. Market data as of July 31, 2017.

(1) Agency assets include to be announced ("TBA") purchase contracts (market value) and mortgage servicing rights ("MSRs"). Commercial Real Estate ("CRE") assets are exclusive of consolidated variable interest entities ("VIEs") associated with B-Piece commercial mortgage-backed securities.

(2) Dedicated capital excludes TBA purchase contracts (market value) and non-portfolio related activity and may vary from total stockholders' equity.

(3) Sector rank compares Annaly dedicated capital in each of its four investment groups at June 30, 2017 (adjusted for weighted average sector P/B as of July 31, 2017) to the market capitalization of the companies in each respective sector as of July 31, 2017. Comparative sectors used for Agency, CRE, Residential Credit ranking are their respective sector within the Bloomberg Mortgage REIT Index ("BBREMITG"). The comparative sector used for the MML ranking is the S&P BDC Index.

Unique Shared Capital Model



Annaly is positioned as a permanent capital solution for the redistribution of MBS, Residential Credit, Commercial Real Estate and Middle Market assets

	Agency	Residential Credit	Commercial Real Estate	Middle Market Lending
Assets⁽¹⁾	\$88.4bn	\$2.6bn	\$2.0bn	\$0.8bn
Financing⁽²⁾	\$77.0bn	\$1.7bn	\$1.0bn	\$0.2bn
Capital⁽³⁾ (% of Total)	\$10.8bn (80%)	\$0.9bn (7%)	\$1.0bn (8%)	\$0.6bn (5%)
Levered Return⁽⁴⁾	10-12%	9-12%	8-10%	9-11%
Income Stability	Fluctuates	Fluctuates	Stable	Stable
Book Value Impact	Higher Impact	Higher Impact	Low to Moderate Impact	Low Impact

Note: Financial data as of June 30, 2017.

(1) Agency assets include TBA purchase contracts (market value) accounted for as derivatives and MSRs. CRE assets are exclusive of consolidated VIEs associated with B-Piece commercial mortgage-backed securities.

(2) Includes TBA notional outstanding.

(3) Dedicated capital excludes TBA purchase contracts (market value) and non-portfolio related activity and may vary from total stockholders' equity.

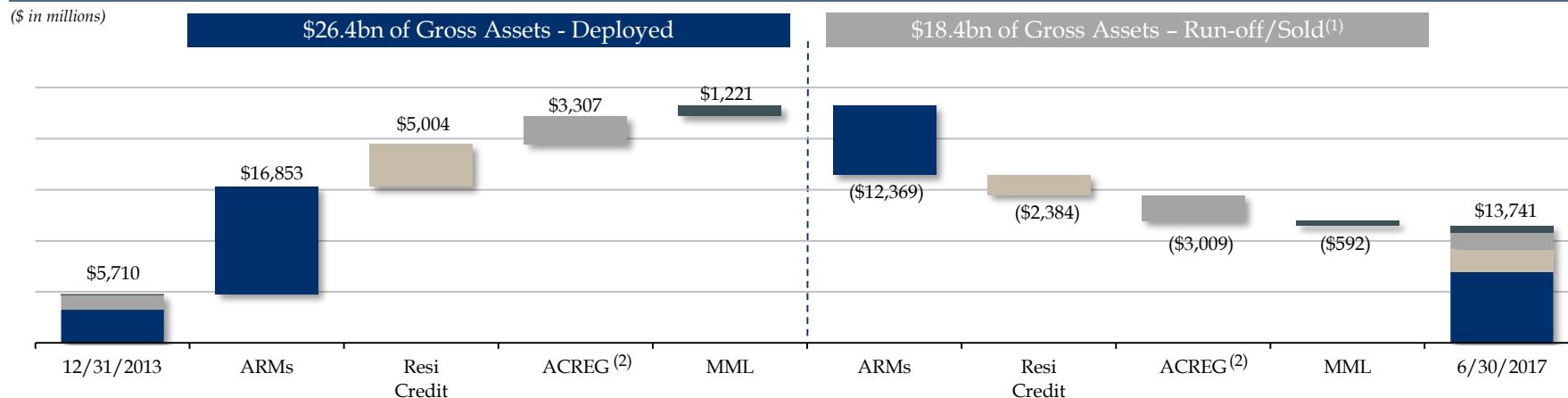
(4) Levered returns represent levered net interest spread using a blend of products within each sector.

Evolution of Annaly's Diversified Business Model

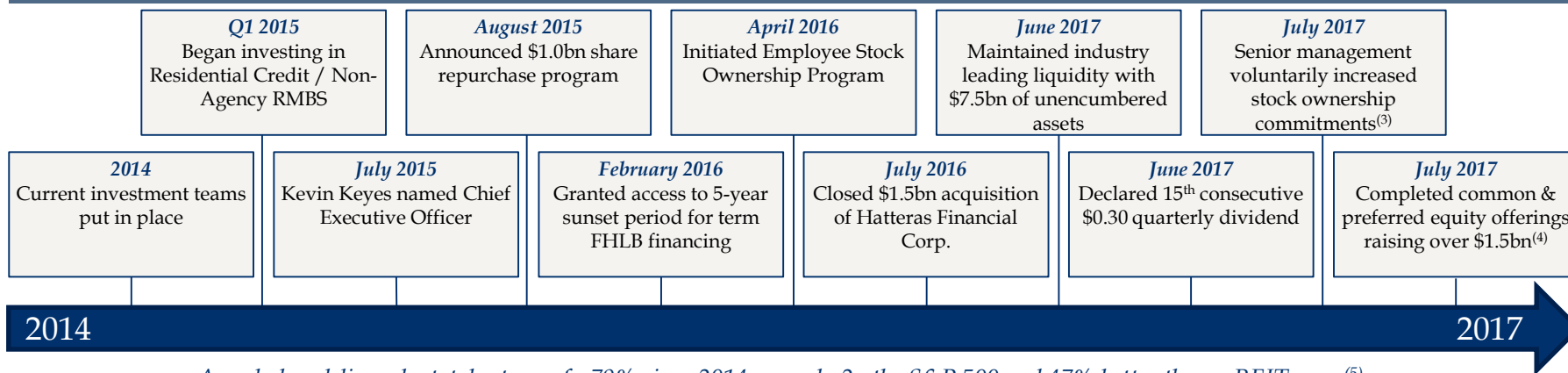


Since 2014, Annaly has increased its capital dedicated to credit assets from 11% to 20% at Q2 2017 and has further diversified its Agency exposure to floating rate assets

Floating Rate & Credit Portfolio Evolution (2014 – 2017 YTD)



Strategic Operating Milestones



Annaly has delivered a total return of ~79% since 2014 – nearly 2x the S&P 500 and 47% better than mREIT peers⁽⁵⁾

Source: Company filings, Bloomberg. Note: Market Data as of July 31, 2017. Financial data as of June 30, 2017.

(1) Inclusive of gains/losses and amortization/other.

(2) Commercial Real Estate assets are exclusive of consolidated variable interest entities ("VIEs") associated with B Piece commercial mortgage-backed securities.

(3) Senior management includes CEO, CFO, CIO, CCO, and CLO.

(4) Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock. Preferred offering size and gross proceeds exclude the underwriter's exercise of its overallotment option to purchase additional shares of preferred stock, which is subject to exercise and closing.

(5) Total Return represents the total return for the period beginning December 31, 2013 to July 31, 2017. "mREIT" refers to BBREMTG.

Recent Developments



There have been a number of recent strategic developments, partnerships and additions at Annaly geared towards further strengthening the Company's market leadership



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Capital Markets



ANNALY®

**\$816mm⁽¹⁾ Common
Stock Offering
July 18, 2017**

**\$700mm⁽¹⁾ Preferred
Stock Offering
July 25, 2017**

- ✓ Over \$1.5bn of capital raised through common and preferred equity offerings
- ✓ Successfully priced 69mm⁽¹⁾ share offering broadening the Company's institutional shareholder base
 - ✓ Offering trading up 1.7%⁽²⁾
- ✓ Subsequently priced \$700mm⁽¹⁾ of preferred equity (Series F) at 6.95% representing the tightest coupon amongst mREIT preferred offerings ever⁽³⁾⁽⁴⁾
- ✓ Lowered preferred cost of capital 30 bps by issuing Series F and redeeming Series A

Partnerships



BAYVIEW®
ASSET MANAGEMENT

PEARLMARK
REAL ESTATE PARTNERS

**Additional Institutional
Partners**

- ✓ Pingora Loan Servicing Platform purchased by Bayview Asset Management with continued management of Annaly's MSR portfolio⁽⁵⁾
- ✓ Annaly's Residential Credit group has entered into agreements with well-known loan aggregators and originators to purchase newly originated expanded prime loans
- ✓ The Middle Market Lending and Commercial Real Estate groups have also each engaged with new origination partners

Ownership Commitments & Organizational Additions



ANNALY®

- ✓ Kevin Keyes, CEO and President, voluntarily increased stock ownership commitment by 50% to \$15mm
- ✓ Four additional members of senior management⁽⁶⁾ voluntarily committed to increase their stock ownership positions beyond the amounts set under the 2016 stock ownership guidelines
- ✓ All increased stock ownership commitments to be achieved solely through open market purchases
- ✓ Six senior-level additions to the management team and investment groups

(1) Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock. Preferred offering size and gross proceeds exclude the underwriter's exercise of its overallotment option to purchase additional shares of preferred stock, which is subject to exercise and closing.

(2) Reflects the change from offering price of \$11.83 to closing price of \$12.03 on July 31, 2017.

(3) "mREIT" refers to BBREMTG.

(4) Inclusive of all \$25 par perpetual preferred offerings during respective time period for all issuers (as of respective pricing date).

(5) The acquisition is subject to customary closing conditions and is expected to close in Q3 2017.

(6) Includes CFO, CIO, CCO, and CLO.

Opportunistic and Market Leading Capital Raises



Annaly was successful in raising over \$1.5 billion through an overnight block offering and marketed preferred equity offering



\$816 Million
Common Equity
Follow-On
July 18, 2017

*4th Largest
U.S. Block Trade
Across All Industries
in 2017⁽¹⁾*

Transaction Overview

Type of Offering	Overnight Block Trade
Offering Size	69 million shares (100% primary)
Gross Proceeds	\$816mm (6.5% of Market Cap)
Offer Price	\$11.83
After-Market Performance ⁽⁴⁾	+1.7%

Use of Proceeds

- Acquire targeted assets under the Company's capital allocation policy

Transaction Highlights

- ✓ 4th largest U.S. block offering across all industries in 2017⁽¹⁾
- ✓ Largest mREIT block offering since April 2013⁽¹⁾⁽²⁾
- ✓ Annaly continues to outperform with 2017 YTD total shareholder return of 27% vs. 12% for the S&P 500⁽⁴⁾



\$700 Million
6.95% Series F Cumulative
Redeemable Preferred Stock
July 25, 2017

*Largest
Non-Rated Preferred
Offering Ever⁽³⁾*

Transaction Overview

Type of Offering	One-Day Marketed Preferred Equity
Offering Size	28 million shares (\$25 per share)
Gross Proceeds	\$700mm (5.4% of Market Cap)
Structure	Fixed-Float (5-year) / Non-Rated
Coupon	6.95%

Use of Proceeds

- Redeem Series A Preferred Stock (\$185mm aggregate liquidation value)
- Acquire targeted assets under the Company's capital allocation policy

Transaction Highlights

- ✓ Largest non-rated preferred equity offering ever and tightest mREIT preferred offering ever ⁽²⁾⁽³⁾
- ✓ 2nd largest preferred equity offering across all industries in 2017 YTD⁽³⁾
- ✓ Together with recently completed common stock offering, raised over \$1.5bn in one week, the largest proceeds raised by such a combination since 2012⁽³⁾

Source: Bloomberg and Dealogic.

Note: All comparative data as of respective pricing dates and all market data as of launch dates (unless otherwise indicated). Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock. Preferred offering size and gross proceeds exclude the underwriter's exercise of its overallotment option to purchase additional shares of preferred stock, which is subject to exercise and closing.

(1) Inclusive of all offerings during respective time period for US domiciled issuers (as of respective pricing date).

(2) "mREIT" refers to BBREMTG.

(3) Inclusive of all \$25 par perpetual preferred offerings during respective time period for all issuers (as of respective pricing date).

(4) Market data as of July 31, 2017.

Rationale for Common and Preferred Equity Offerings



We believe that recent developments, both at Annaly and in the marketplace, have enhanced the value of raising capital

Macro Environment

- The macro environment, including slow growth, benign inflation expectations and the onset of normalization across most central banks, contribute to an opportunistic investment backdrop for Annaly

Fed Policy

- Annaly is well-positioned to capitalize on the significant market opportunity created through the unwind of the Fed's balance sheet

Investment Returns

- Current Agency MBS and residential whole loan levered returns of 10% - 12%⁽¹⁾ are attractive on a historical, absolute and relative basis compared to Annaly's universe of 30 investment options

Strategic Growth Initiatives

- Recent company developments and partnerships serve as positive catalysts and are evidence of Annaly's numerous growth opportunities and industry leadership

Management Ownership

- Senior management has committed to increase their voluntary stock ownership over the next three years further signifying long-term alignment of shareholder interests

Outperformance & Attractive Valuation

- Continued outperformance and strong relative operating metrics have led to an increase in valuation, which we believe has potential for further upside as demonstrated by various valuation methodologies

Source: Bloomberg.

(1) Assumes MBS yield range of 3.0% - 3.1%, Fannie Mae 30 Year 4.0 coupon hedge costs based on a 1 year duration gap, 125 bps financing cost, and leverage range of 7.0x - 8.0x. Residential whole loans assume 200 - 250 bps spread, LIBOR + 10 bps funding cost and 4x leverage.



Annaly's expertise across investment platforms has enabled the Company to establish additive, long-term relationships with dedicated 3rd party strategic partners



ANNALY® Partnerships

Agency / MSR



BAYVIEW
Asset Management

- ✓ Pingora Loan Platform purchased by Bayview Asset Management with continued management of Annaly's MSR portfolio⁽¹⁾
- ✓ This transaction exemplifies our strategy to partner with industry leaders across our diversified investment platforms to efficiently allocate capital, minimize operating risks and optimize returns for our shareholders
- ✓ Annaly's portfolio of MSRs includes assets acquired through our ongoing joint venture with a leading sovereign wealth fund

Residential Credit

**Various Well-Known
Loan Aggregators and
Originators**

- ✓ Engaged with multiple well-known loan aggregators and originators to purchase newly originated expanded prime loans on a flow basis to leverage their respective conduit platform to secure future flow pipelines/arrangements
- ✓ Allows us to better manage our own production and asset quality and be less dependent upon other third party aggregators to deliver
- ✓ Capitalize on unique funding advantage through FHLB membership⁽²⁾

Commercial Real Estate

PEARLMARK
REAL ESTATE PARTNERS

- ✓ Acquired LP and GP interests in a mezzanine debt fund managed by Pearlmark
- ✓ ACREG benefits from an interest in a high-quality cash flowing portfolio of mezzanine and preferred equity investments
- ✓ Partnership with strong real estate private equity sponsor with seasoned CRE investment team
- ✓ Access to future co-investment opportunities as the business grows

Middle Market Lending

**Large, Diversified
M&A Advisor & Debt
Placement Agent**

- ✓ Engaged with multi-industry advisory firm to gain access to additional M&A flow to complement AMML's current origination platform
- ✓ Opportunity for NLY to offer staple financing as a neutral partner making investments in both unitranche /senior debt middle market deals and second lien broadly syndicated deals
- ✓ Leverages network of large private equity sponsors to generate incremental underwriting fees in addition to spread income

Note: 'Bayview' refers to Bayview Asset Management, L.L.C. 'Pingora' refers to Pingora Holdings, L.P. 'Pearlmark' refers to Pearlmark Real Estate Partners.

(1) The acquisition is subject to customary closing conditions and is expected to close in Q3 2017.

(2) FHLB membership expires in February 2021.

Stock Ownership Culture Aligns Interests of Employees with Those of Shareholders



Annaly's management team has shown a unique commitment to the Company through open market purchases of stock, further aligning interests with shareholders

Annaly Employee Stock Ownership Program

Program Overview

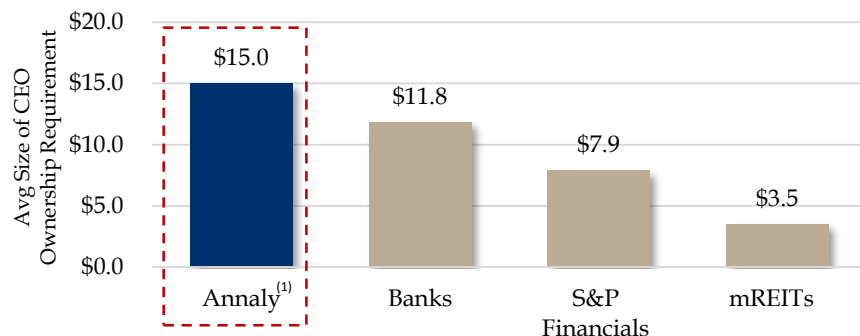
- In April 2016, Annaly initiated its broad-based Employee Stock Ownership Guidelines, encouraging senior employees to purchase Annaly shares on the open market
 - Program promotes long-term value and ownership culture
- In July 2017, Annaly CEO, Kevin Keyes, voluntarily increased his commitment by 50%, pledging to own an aggregate of \$15mm of Annaly common stock within the next 3 years
 - Other members of senior management, including CFO, CIO, CCO, and CLO, have also agreed to voluntarily increase their stock ownership positions beyond the amounts required under 2016 stock ownership guidelines

Employee Stock Ownership Detail

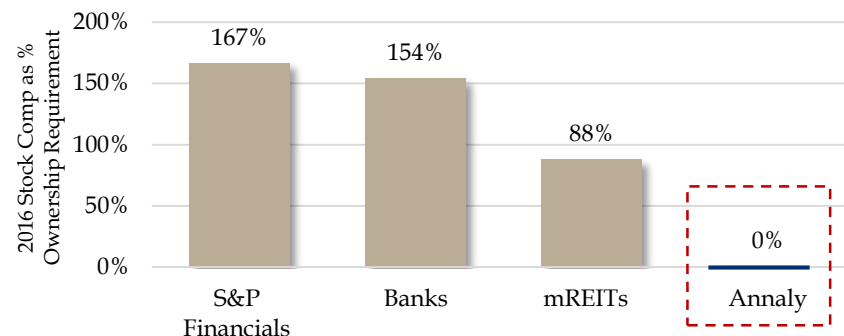
- Participants:** >40% of total employee base
- Status:** As of Q2 2017, all individuals subject to the stock ownership guidelines have either met or are expected to meet such guidelines within the applicable period
- 100% of Annaly stock acquired by employees since the implementation of the broad-based ownership guidelines has been through open market purchases

Annaly's CEO Ownership Commitment Relative to Peers

Average Size of CEO Ownership Requirements (\$mm)



Annual Equity Grants Alone Often Cover CEO Ownership Requirements



Source: Bloomberg, SNL, Company filings.

Note: Data shown as of most recent proxy filing available.

Note: mREIT sector and Bank sector represent companies included in the BBREMTG and KBW Bank Index, respectively, as of July 31, 2017.

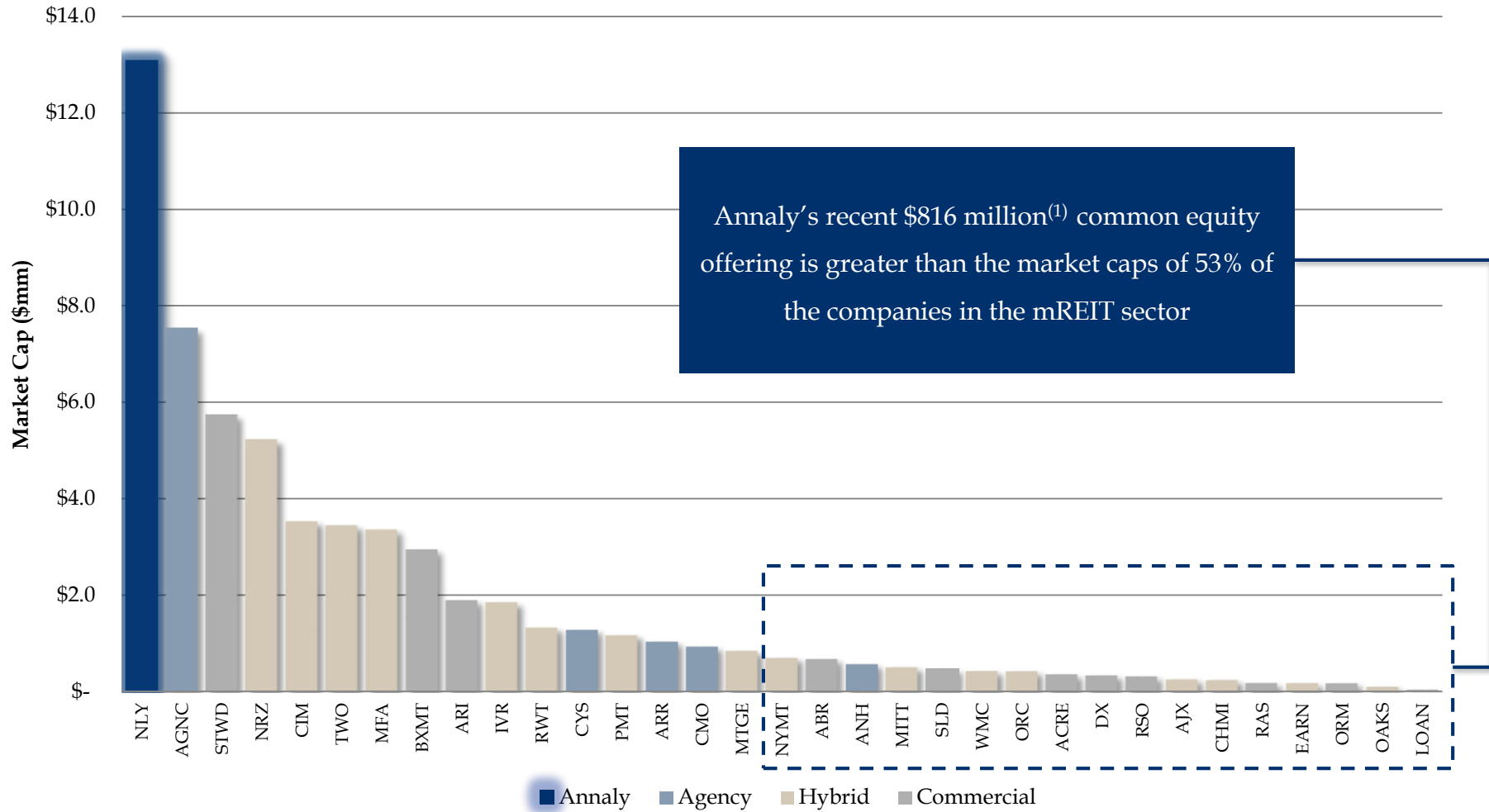
(1) Reflects voluntary ownership commitment, which is 50% higher than Mr. Keyes' ownership requirement.

Performance and Valuation

Industry Leading Size and Scale



Annaly is 19x the median size of all mREITs, which provides scale to allocate capital effectively among a universe of 30 investment options



Source: Bloomberg, SNL Financial, and Company filings.

Note: Represents companies in the BBREMITG. Market data as of July 31, 2017.

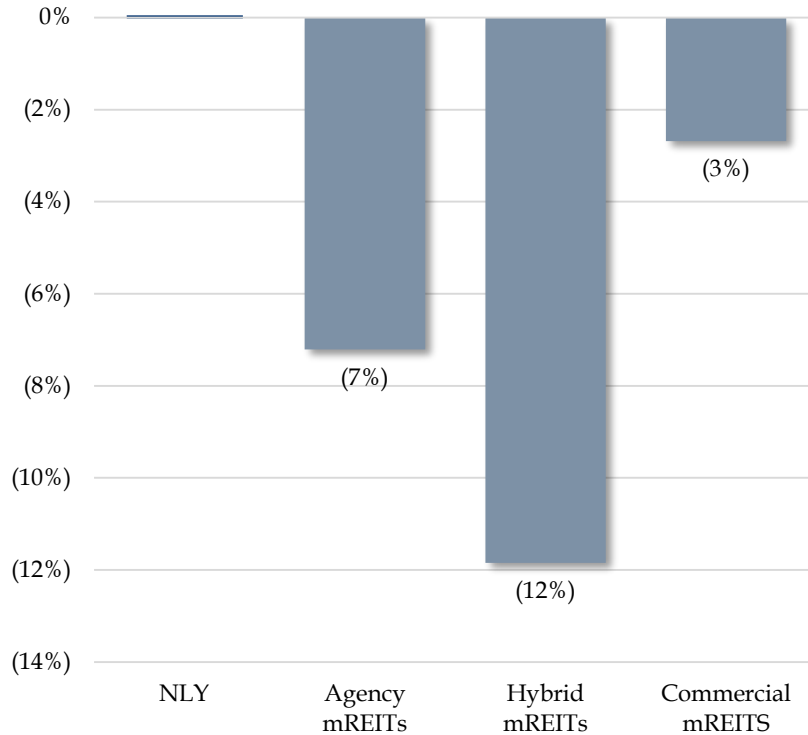
(1) Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock.

Demonstrated Resiliency – Scaled Diversification Enhances Stability



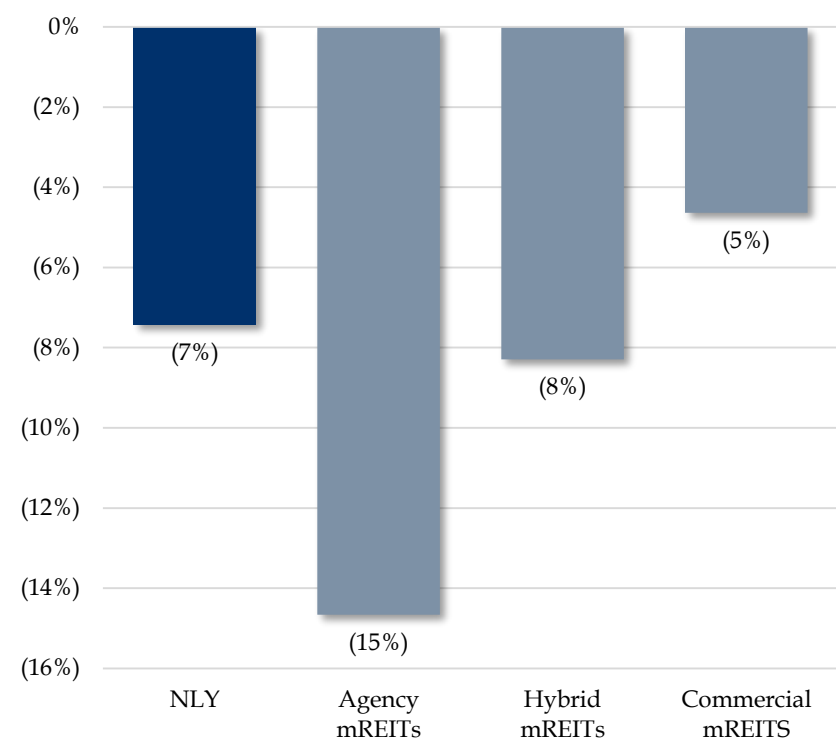
As a result of the diversification strategy, Annaly has continued to deliver a stable book value and consistent dividends, as evidenced by the 15th consecutive quarter of a \$0.30 dividend

Dividend Stability⁽¹⁾



NLY has declared a consistent dividend over the past 15 consecutive quarters

Book Value Stability⁽²⁾



Book value has demonstrated relative stability versus industry peers

Source: Bloomberg and Company filings. Includes all companies in the respective Agency, Hybrid, and Commercial sectors of the BBREMITG as of July 31, 2017.

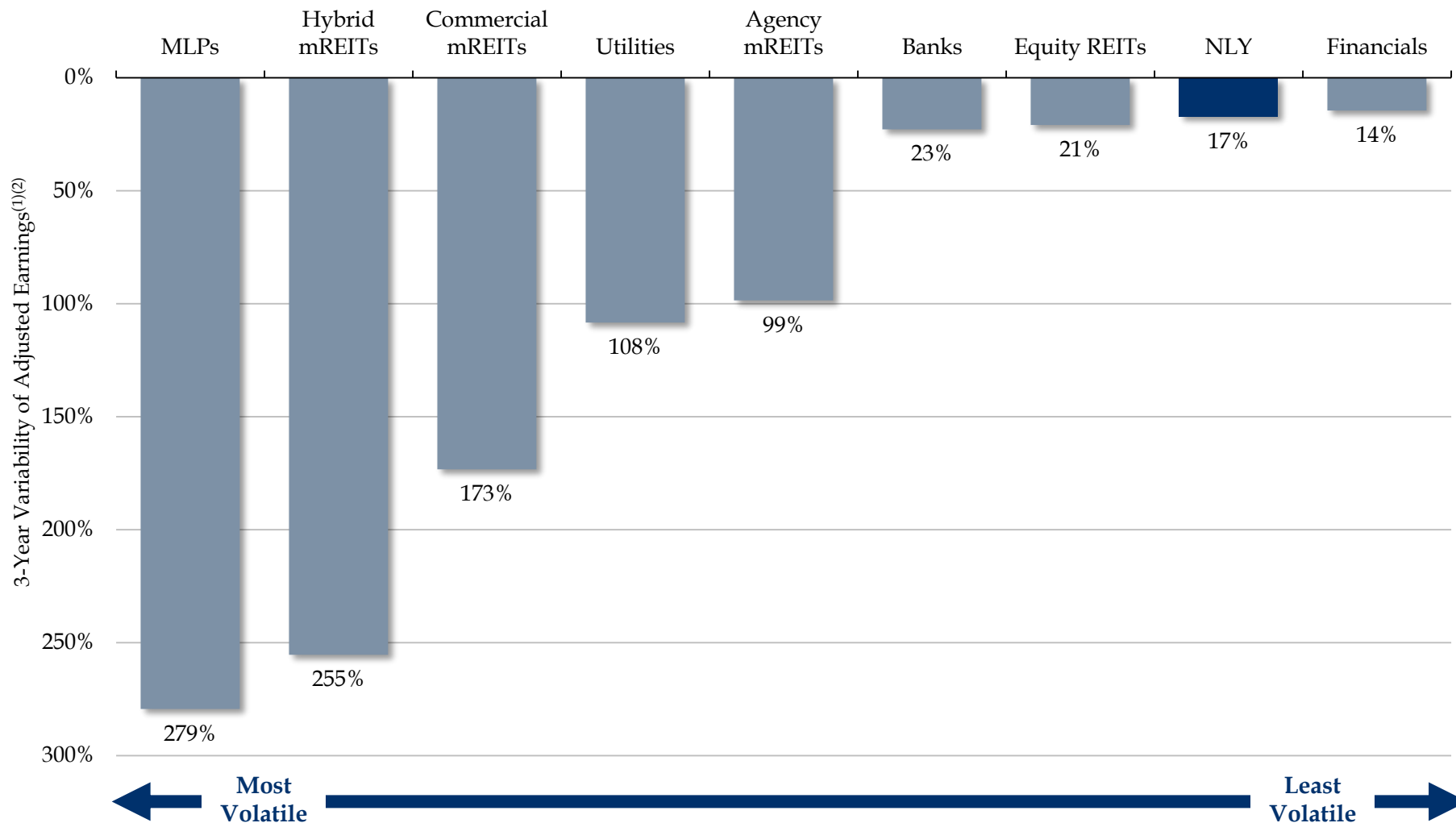
(1) Dividend Stability measures the change in dividend from Q4 2013 to Q2 2017.

(2) Book Value Stability measures the change in book value from Q4 2013 to Q1 2017.

Stability of Annaly's Core Earnings⁽¹⁾ vs. Other Yield Investments



Despite heightened market volatility, Annaly has continued to offer stable core earnings⁽¹⁾ over the past 3 years, particularly when compared to other yield strategies



Source: Bloomberg, Company filings, SNL Financial.

Note: mREITs include all companies in the respective Agency, Hybrid, and Commercial sectors of the BBREMTG as of July 31, 2017. Utilities represent the Russell 3000 Utilities Index. MLPs represent the Alerian MLP Index. Banks represent the KBW Bank Index. Financials represent the S&P 500 Financial Index. Equity REITs represent the FTSE NAREIT Index.

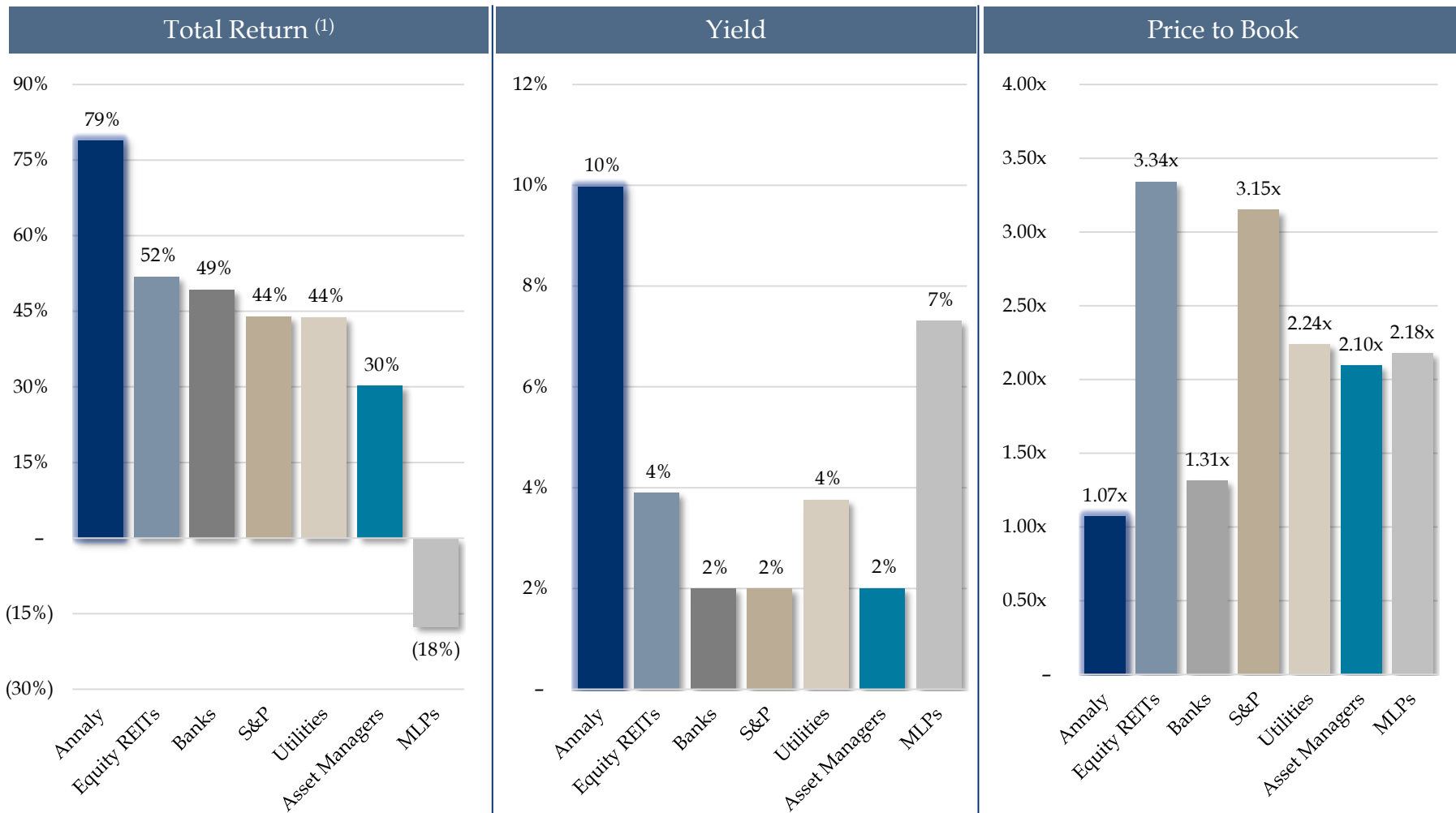
(1) "Core Earnings" represents a non-GAAP financial measure and is shown excluding PAA; see Appendix.

(2) Variability calculated as the percentage range between the highest and lowest quarterly "Adjusted Earnings" figures for each company from Q2 2014 to Q1 2017. Annaly and all mREITs utilize "Core" or similarly adjusted EPS (excluding PAA); Banks and Financials utilize adjusted net income; and Equity REITs, Utilities and MLPs utilize EBITDA.



Annaly vs. Other Yield Sectors – Relative Valuation

Annaly's performance and yield profiles are superior to other yield asset classes, yet valuation still lags the other yield sectors



Source: Bloomberg. Equity REITs represent the S&P 500 REITs Industry Index. Banks represent the KBW Bank Index. S&P represent the SPX Index. Utilities represent the Russell 3000 Utilities Index. Asset Managers represent the S&P 500 Asset Management and Custody Bank Index. MLPs represent the Alerian MLP Index.

Note: Market Data as of July 31, 2017. Financial data as of Q1 2017.

(1) Total Return represents the total return for the period beginning December 31, 2013 to July 31, 2017 calculated on a daily basis.

Relative Value Comparison Highlights Valuation Discount



Annaly trades at a relative discount to other yield producing sectors despite outperforming across operating and performance metrics

		Annaly	Equity REITs	S&P	Asset Managers	MLPs	Utilities	Banks
Valuation Multiples	Price to Book	1.07x	3.34x	3.15x	2.10x	2.18x	2.24x	1.31x
	Price to Earnings ⁽¹⁾	9.5x	19.3x	21.3x	17.0x	23.2x	17.4x	15.1x
	Dividend Yield	10.0%	3.6%	2.0%	2.0%	7.3%	3.8%	2.0%
Operating Efficiency & Risk	Operating Margin ⁽²⁾	60%	28%	13%	29%	13%	16%	29%
	Leverage ⁽³⁾	6.1x	1.9x	3.2x	7.3x	3.9x	3.6x	8.7x
	Beta ⁽⁴⁾	0.5	0.8	1.0	1.3	1.2	0.8	1.2
Enterprise Value Added	ROE	11.1%	8.5%	16.8%	14.8%	12.6%	9.9%	9.0%
	Cost of Equity ⁽⁵⁾	5.9%	8.1%	9.6%	11.8%	11.0%	8.4%	11.0%
	EVA Spread ⁽⁶⁾	5.3%	0.4%	7.2%	3.0%	1.6%	1.5%	(2.0%)

Potential Upside to Valuation / More Efficient

Full Valuation / Less Efficient

Source: Bloomberg, Company Financials. Operating Margin and ROE figures based on trailing 12 month financials as of Q1 2017. Market data as of July 31, 2017.
 Note: Equity REITs represent the S&P 500 REITs Industry Index. S&P represent the SPX Index. Asset Managers represent the S&P 500 Asset Management and Custody Bank Index. MLPs represent the Alerian MLP Index. Utilities represent the Russell 3000 Utilities Index. Banks represent the KBW Bank Index.
 (1) Price to Earnings refers to Price to Funds From Operation ("FFO") for equity REITs.
 (2) Annaly Operating margin defined as (trailing 12 month net interest income - trailing 12 month operating expense) / trailing 12 month interest income. Bloomberg OPER_MARGIN field used for indices.
 (3) Annaly Leverage is defined as Q1 2017 Economic Leverage. Bloomberg FNCL_LVRG field minus 1, making it a measure of debt to equity, used for indices. Companies with >50x leverage excluded. Financial data as of Q1 2017.
 (4) Beta refers to the Bloomberg BETA_ADJ_OVERRIDABLE field, calculated over a 2 year period as of July 31, 2017. SPX Index is used as the relative index for the beta calculation.
 (5) Cost of Equity refers to the Bloomberg WACC_COST_EQUITY field which derives the cost of equity based on the Capital Asset Pricing Model methodology.
 (6) EVA Spread Calculated as the ROE minus the Cost of Equity.

Market Update and Business Overview

Macro Environment Remains Stable



A stable, “low-flation” macro environment with measured central bank withdrawal presents a favorable opportunity for Annaly

No Growth Pickup Despite Heightened Expectations

- Despite sentiment lift, US economic growth is largely unchanged post-election
- Growth remains in line with recent years; appears to be limited near-term upside
- Private sector debt is at all-time highs relative to GDP, while productivity remains well below prior business cycle levels

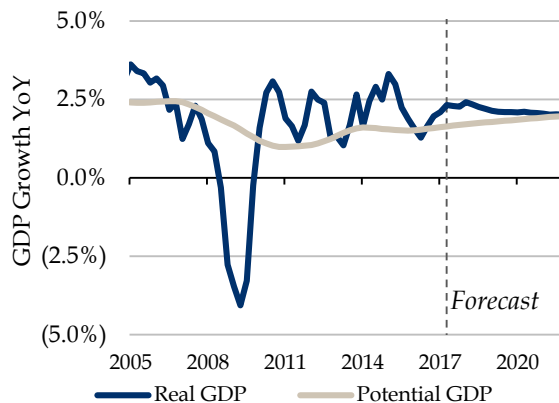
“Reflation” Theme Falls Flat

- US realized inflation has slowed broadly, after reaching a peak in Q1'17
- The Fed has stated the inflation slowdown is partially due to transitory factors
- Further hiking path is expected to continue to be gradual

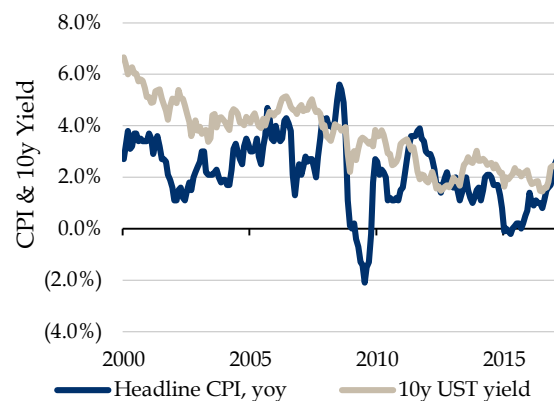
Central Bank Stimulus Withdrawal to be Very Gradual

- Developed market central banks have begun signaling an eventual end to stimulative asset purchases
- Inflation continues to be a challenge with G3 missing targets for nearly a decade
- The gradual removal of central bank accommodation should provide Annaly with more opportunities as a private capital solution

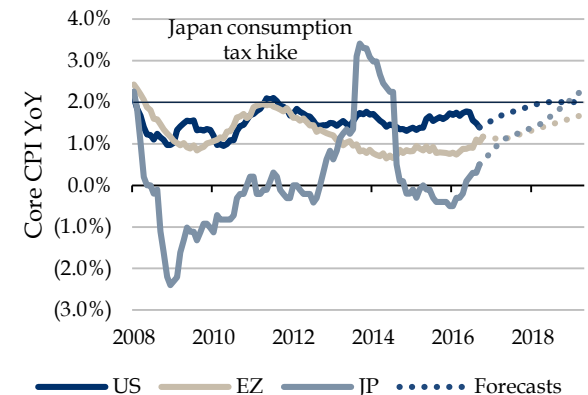
GDP is Growing Slightly Above Potential



Yields to Remain Range-Bound Amid Low Inflation



Central Banks Continue to Fall Short of Inflation Objectives



Increased Fed Clarity Regarding Taper in Recent Quarters



Given recent clarity from the Fed, Annaly is well-positioned to capitalize on the significant market opportunity created through the unwind of the Fed's balance sheet

We believe a transparent unwind of the Fed's balance sheet...

- Caps limit runoff
- Fed balance sheet likely to remain permanently elevated from pre-QE period
- Global gradual convergence supportive of investment environment

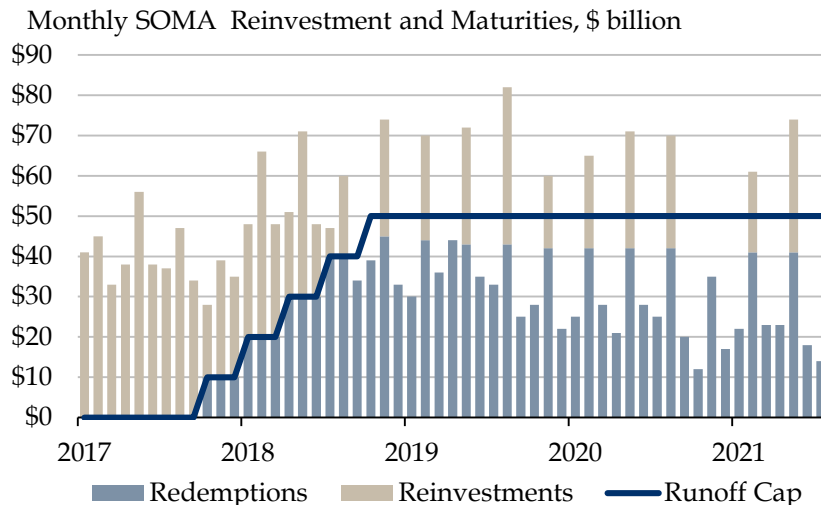
...is likely to cause market-wide portfolio rebalancing...

- MBS spreads are expected to widen modestly, but not in a vacuum
- Departure of Fed as an uneconomic buyer should raise relative value opportunities
- More liquid products should witness less spread impact

...but funding conditions will drive private market response

- Attractive ROEs expected to be available in multiple rate environments
- Regulatory proposals aim to relax funding conditions to support supply increase
- Fed unlikely to hike rates to pre-crisis levels

Quarterly Projected Fed Portfolio Runoff



Throughout 2017, the Fed had Gradually Increased Transparency Around Unwind and Rate Hikes⁽¹⁾

"It wouldn't surprise me if sometime later this year or sometime in 2018 ... that we will gradually start to let securities mature rather than reinvest them."

– William Dudley, NY Fed President, March 31, 2017, Bloomberg TV Interview

"Nearly all policymakers indicated ... it likely would be appropriate to begin reducing the Federal Reserve's securities holdings this year."

– FOMC Minutes, May 2-3, 2017

"Because the neutral rate is currently quite low by historical standards, the federal funds rate would not have to rise all that much further to get to a neutral policy stance."

– Testimony by Chair Janet L. Yellen, July 12, 2017

Source: Annaly Internal Calculations, Federal Reserve Bank of New York, The Yield Book, eMBS.

(1) Bloomberg (March 31, 2017). May FOMC Minutes (May 2-3, 2017). Testimony by Chair Janet L. Yellen before the Financial Services, U.S. House of Representatives, Washington, D.C. (July 12, 2017).

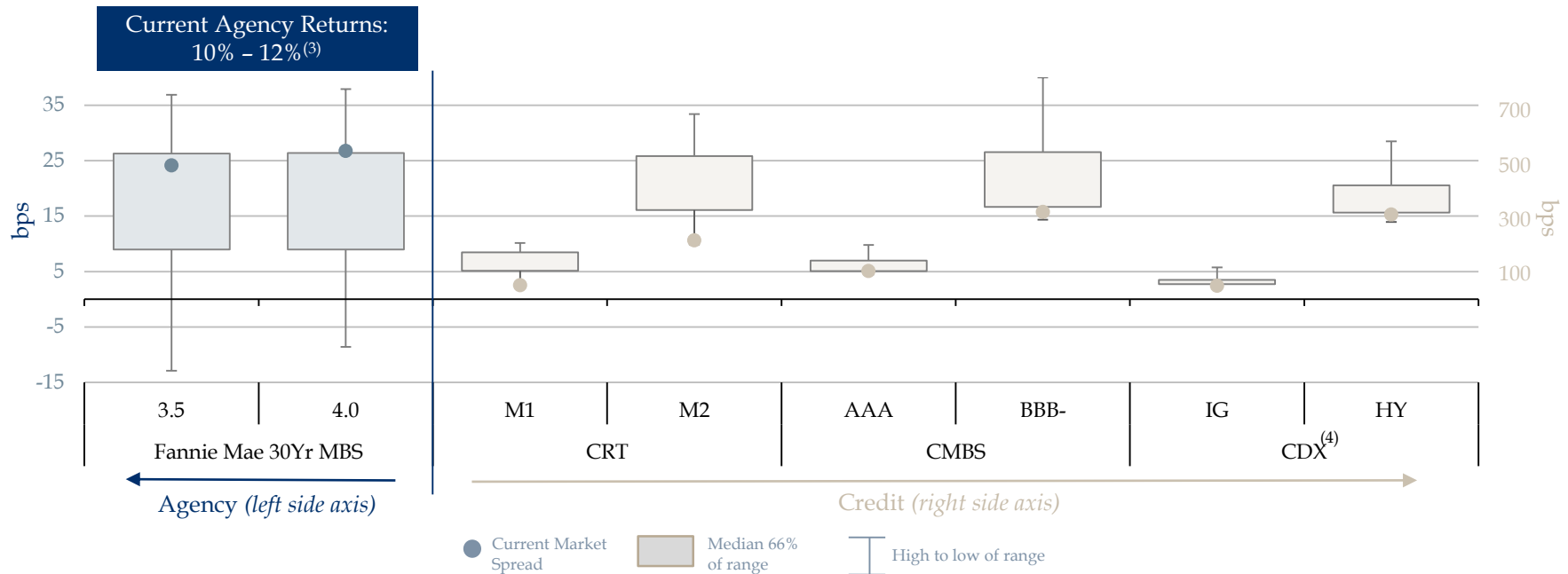
The Fed Unwind Presents Growth Opportunity and Attractive Returns



Current Agency MBS levered returns are attractive both on an absolute and relative basis compared to the universe of Annaly's 30 investment options

- Much of the anticipated spread widening resulting from the Fed tapering has been somewhat priced in by the market, which is exemplified by Agency MBS trading toward the wide end of their historical range since 2014
- Rising global yields coupled with slow growth and weak inflation domestically suggest the curve will remain steeper throughout the current hiking cycle providing attractive levered ROEs on new Agency MBS investments
- Agency OAS spreads are 10 bps (57%) wider since 2014, 3 bps (15%) wider year-to-date, and 2 bps (6%) wider since May⁽¹⁾

Agency Spreads Currently Trading at the Wide End of Their Range Since 2014⁽²⁾



Source: Bloomberg, J.P. Morgan Markets, Bank of America Merrill Lynch Global Research. Market data as of July 31, 2017.

(1) Figures reflect Fannie Mae 30 Year 4.0% Libor OAS.

(2) Represents current vs. historical spreads. Range (whisker) represents the spreads between January 2, 2014 and July 31, 2017.

(3) Assumes MBS yield range of 3.0% - 3.1%, Fannie Mae 30 Year 4.0 coupon hedge costs based on a 1 year duration gap, 125 bp financing cost, and leverage range of 7.0x - 8.0x.

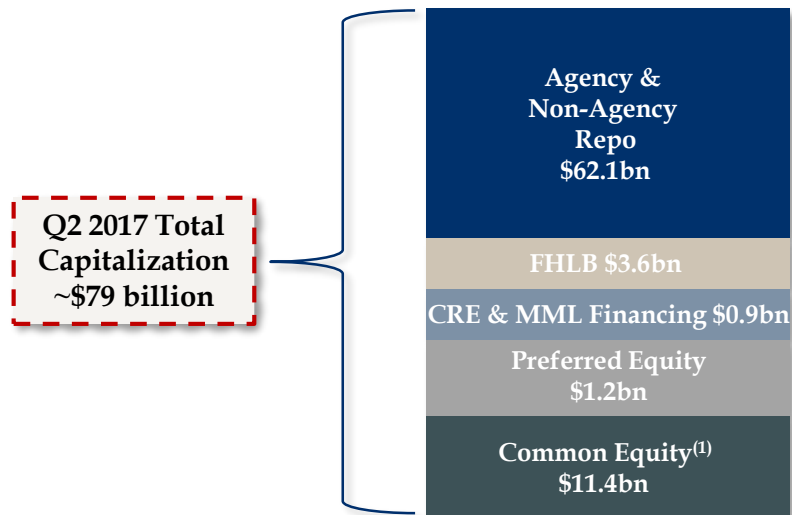
(4) Corporate credit spreads represented by Markit CDX investment grade and high yield indexes.

Annaly's Strong Balance Sheet and Liquidity



Annaly's liability profile and large capital base provide the Company with unique competitive advantages

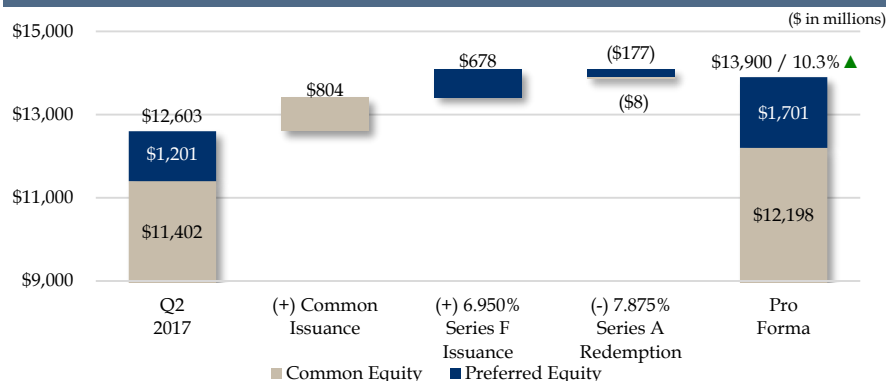
Balance Sheet Summary



Capital Structure Highlights

- ✓ Proprietary broker dealer, RCap, in place since 2008, provides beneficial access to FICC market
- ✓ Strong counterparty credit quality and significant capacity available
- ✓ Weighted average maturity of 152 days is evidence of our longer term funding structure⁽³⁾
- ✓ Initial 5 year sunset (ending February 2021) for FHLB financing provides significant competitive advantage
- ✓ Allows for financing of credit assets at economically attractive levels
- ✓ Availability of ~\$1.3bn (\$0.9bn outstanding) of credit facilities and mortgages payable provides funding capacity to support commercial credit assets⁽⁴⁾
- ✓ Largest preferred equity capital base in the mREIT sector and larger than 99% of all publicly traded REITs⁽⁵⁾
- ✓ Recent preferred equity offering of \$700mm⁽⁶⁾ at a 6.95% coupon lowered the weighted average preferred coupon 30 bps to 7.32%, the lowest in the mREIT sector⁽⁷⁾
- ✓ Largest common equity capital base in the mREIT sector and larger than 99% of all publicly traded REITs⁽⁵⁾
- ✓ Recent common equity offering of \$816mm⁽⁶⁾ broadened the Company's institutional sponsorship

Illustrative Pro Forma Equity Capital Base⁽²⁾



Source: Company filings, Bloomberg, SNL. Note: Financial data as of June 30, 2017.

(1) Includes common stock, additional paid-in capital, accumulated other comprehensive income (loss), and accumulated deficit.

(2) Pro forma reflects July 2017 common and preferred stock offerings and redemption of Series A preferred stock. Common and preferred stock offerings reflect net proceeds.

(3) Inclusive of Agency and Non-Agency repo funding and FHLB.

(4) Includes \$190mm funded on \$450mm of AMML credit facilities (closed new \$150mm AMML credit facility in July 2017), \$395mm funded on \$500mm ACREG credit facility, and \$312mm of mortgages payable.

(5) Publicly traded REITs defined as all REITs within the Bloomberg United States REIT list. Financial data as of most recent quarter available.

(6) Common offering size and gross proceeds include the underwriter's full exercise of its overallotment option to purchase 9mm additional shares of common stock. Preferred offering size and gross proceeds exclude the underwriter's exercise of its overallotment option to purchase additional shares of preferred stock, which is subject to exercise and closing.

(7) mREIT sector represented by BBREMTG.

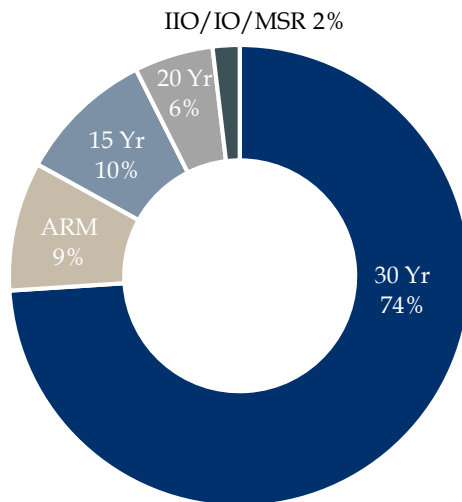
Agency MBS Portfolio



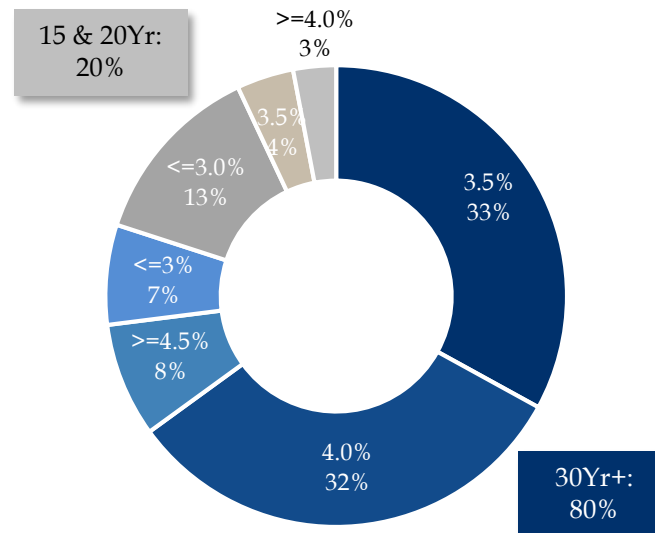
- The Agency MBS portfolio grew from \$83.8 billion to \$88.4 billion during Q2 2017, a ~5% increase from Q1 2017⁽¹⁾
- ~90% of the portfolio is positioned in securities with prepayment protection as of Q2 2017
- Agency MBS modestly underperformed swap hedges given a slight widening in MBS spreads
- The Agency investment team continues to protect book value through a disciplined approach to security selection and hedging

Total Dedicated Capital: \$10.8 billion

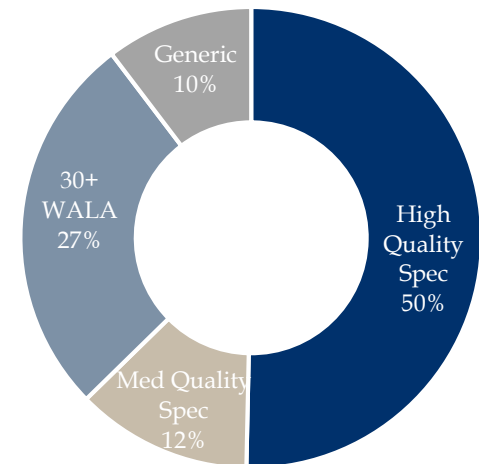
Asset Type⁽¹⁾



**Pass Through
Coupon Type**



Call Protection⁽²⁾



Note: Data as of June 30, 2017. Percentages based on fair market value and may not sum to 100% due to rounding.

(1) Inclusive of TBA purchase contracts accounted for as derivatives (market value) and MSRs.

(2) "High Quality Spec" protection is defined as pools backed by original loan balances of up to \$150K, higher LTV pools (CR/CQ), geographic concentrations (NY/PR). "Med Quality Spec" includes \$175K loan balance, high LTV pools, FICO < 700. "30+ WALA" is defined as weighted average loan age greater than 30 months.

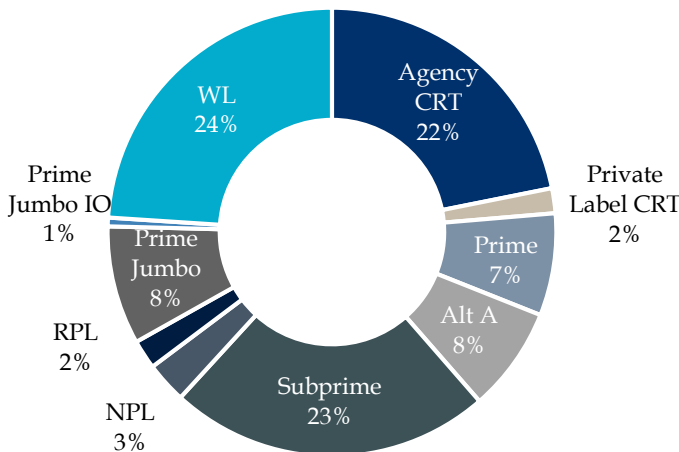
Residential Credit Portfolio



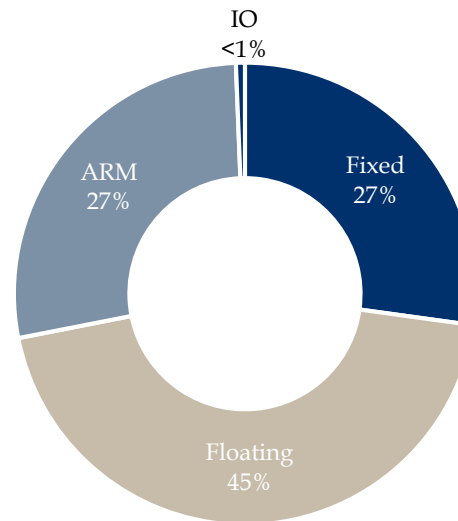
- The Residential Credit portfolio declined from \$2.8 billion to \$2.6 billion during Q2 2017, a ~6% decrease from Q1 2017
 - Decrease in portfolio size attributable to short duration holdings being called, as well as opportunistic sales
- Tightening of credit assets persisted, driven by both strong technicals and fundamentals
 - Repo funding has improved, albeit not at the pace of asset spread tightening
- Credit risk transfer (CRT) securitizations have benefited from strong empirical performance, consistent ratings upgrades and strong technicals as traditional legacy investors gravitate into the sector
- Expanded credit, new origination whole loans are expected to be the largest growth area of the portfolio in the near term as we capitalize on our FHLB funding advantage⁽¹⁾
 - Residential whole loan portfolio grew 14%, or \$97mm, during the quarter to \$780mm

Total Dedicated Capital: \$0.9 billion

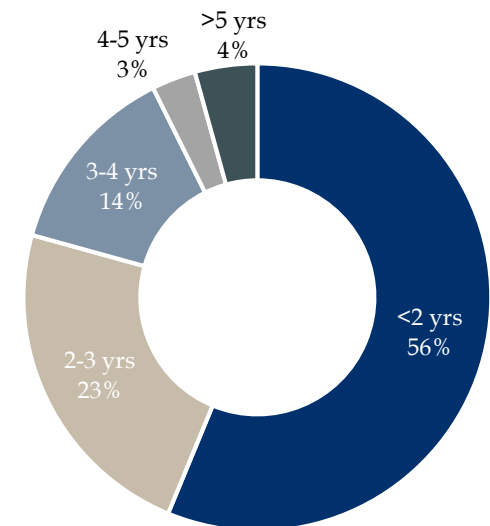
Sector Type



Coupon Type



Effective Duration



Note: Data as of June 30, 2017. Percentages based on fair market value and reflect economic interest in securitizations. Jumbo 2.0 includes the economic interest of certain positions that are classified as Residential Mortgage Loans within our Consolidated Financial Statements. Percentages may not sum to 100% due to rounding.

(1) FHLB membership expires in February 2021.

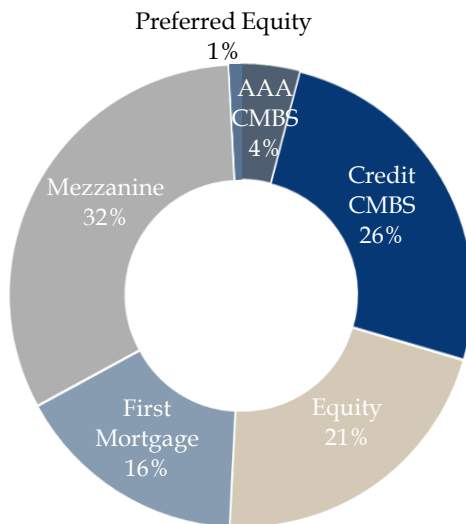
Commercial Real Estate Portfolio



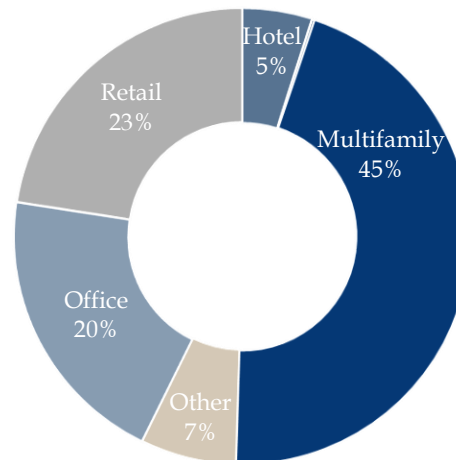
- The Commercial Real Estate portfolio declined from \$2.1 billion to \$2.0 billion in assets during Q2 2017, a ~7% decrease from Q1 2017⁽¹⁾
- Assets continue to perform as the supply / demand fundamentals in the U.S. Commercial Real Estate market remain favorable
- New investment activity has been moderate, primarily a result of a cautious stance on credit and valuations, a significant decline in new acquisition activity by sponsors, and a highly competitive market
 - Net decline of \$130 million in Q2 2017 as payoffs / paydowns eclipsed new investments⁽²⁾
 - Borrowers achieved business plans / assets appreciated in value
- Active pipeline with quality opportunities, but expect to maintain a disciplined approach

Total Dedicated Capital: \$1.0 billion

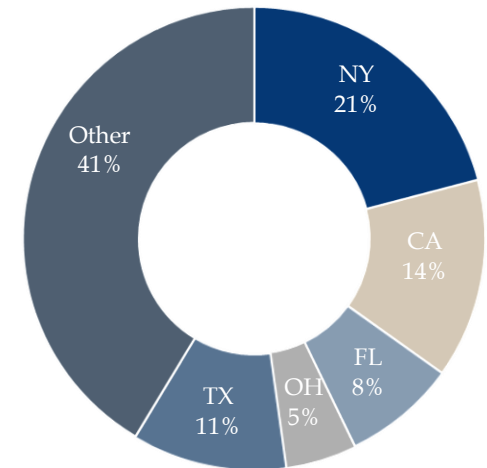
Asset Type



Sector Type



Geographic Concentration⁽³⁾



Note: Data as of June 30, 2017. Note: Percentages based on economic interest and may not sum to 100% due to rounding.

(1) Commercial Real Estate assets are exclusive of consolidated variable interest entities ("VIEs") associated with B Piece commercial mortgage-backed securities.

(2) Paydowns on consolidated VIEs associated with B Piece commercial mortgage-backed securities and loan participation sold are reported based on net economic interest.

(3) Other includes 23 states, none of which represent more than 5% of total portfolio value.

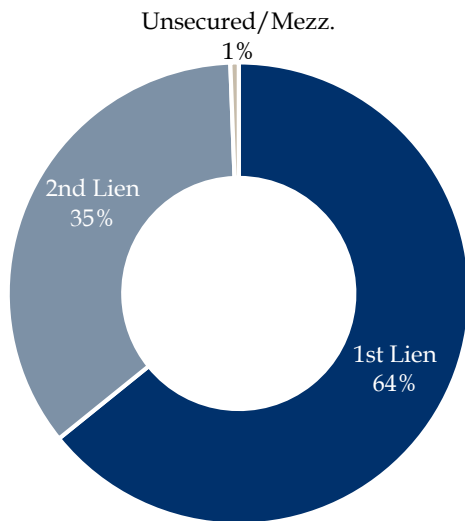


Middle Market Lending Portfolio

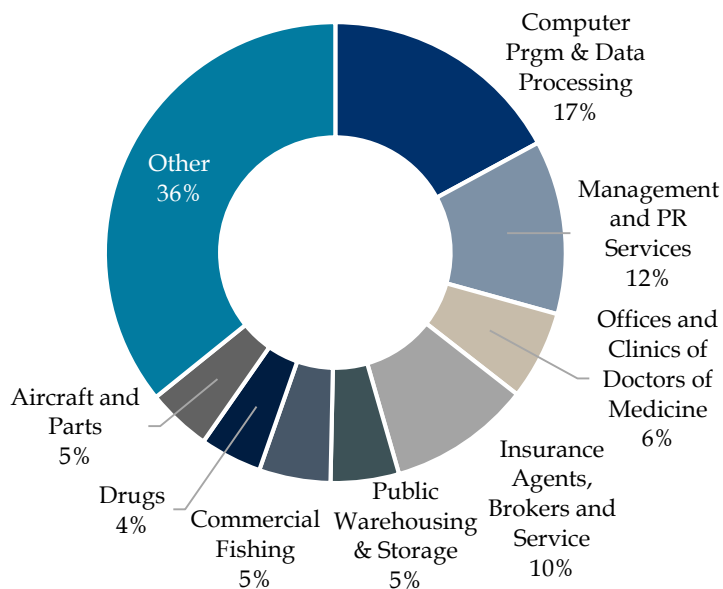
- The Middle Market Lending portfolio declined from \$841 million to \$774 million in assets during Q2 2017, an ~8% decrease from Q1 2017
- Despite reduced M&A activity and a technical imbalance with increased capital raising, fund flows and new issue CLOs, the Annaly Middle Market Loan portfolio has grown at returns that are accretive to the existing middle market loan portfolio
- Unlevered portfolio yield of 8.18% at the end of Q2 2017
- Portfolio of ~30 obligors is well diversified by sponsor, industry and borrower

Total Dedicated Capital: \$0.6 billion

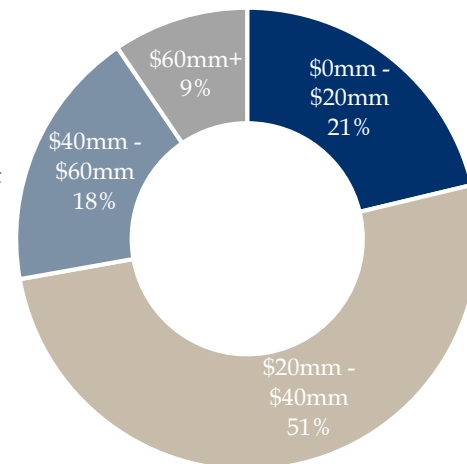
Lien Position



Industry⁽¹⁾



Loan Size⁽²⁾



Note: Data as of June 30, 2017. Percentages based on amortized cost and may not sum to 100% due to rounding.

(1) Based on Standard Industrial Classification (SIC) industry categories.

(2) Breakdown based on aggregate \$ amount of individual investments made within the respective loan size buckets. Multiple investment positions with a single obligor shown as one individual investment.



Performance Highlights and Trends

Unaudited, dollars in thousands except per share amounts

	For the quarters ended				
	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016
GAAP net income (loss) per average common share ⁽¹⁾	(\$0.01)	\$0.41	\$1.79	\$0.70	(\$0.32)
Core earnings (excluding PAA) per average common share* ⁽¹⁾⁽²⁾	\$0.30	\$0.31	\$0.30	\$0.29	\$0.29
Core earnings per average common share* ⁽¹⁾⁽²⁾	\$0.23	\$0.29	\$0.53	\$0.29	\$0.19
PAA cost (benefit) per average common share	\$0.07	\$0.02	(\$0.23)	\$0.00	\$0.10
Dividends declared per common share	\$0.30	\$0.30	\$0.30	\$0.30	\$0.30
Book value per common share	\$11.19	\$11.23	\$11.16	\$11.83	\$11.50
Annualized return (loss) on average equity	0.46%	13.97%	57.23%	23.55%	(9.60%)
Annualized core return on average equity (excluding PAA)*	10.54%	10.66%	10.13%	10.09%	9.73%
Net interest margin	1.23%	1.47%	2.49%	1.40%	1.15%
Net interest margin (excluding PAA)*	1.53%	1.55%	1.53%	1.42%	1.54%
Agency mortgage-backed securities and debentures	\$73,963,998	\$72,708,490	\$75,589,873	\$73,476,105	\$64,862,992
Mortgage servicing rights	605,653	632,166	652,216	492,169	-
Residential credit portfolio ⁽³⁾	2,619,564	2,778,452	2,468,318	2,439,704	1,717,870
Commercial real estate investments ⁽⁴⁾	5,375,251	5,550,464	5,881,236	6,033,576	6,168,723
Corporate debt	773,957	841,265	773,274	716,831	669,612
Total residential and commercial investments	\$83,338,423	\$82,510,837	\$85,364,917	\$83,158,385	\$73,419,197
Leverage, at period-end ⁽⁵⁾	5.6x	5.6x	5.8x	5.3x	5.3x
Economic leverage, at period-end ⁽⁶⁾	6.4x	6.1x	6.4x	6.1x	6.1x
Credit portfolio as a percentage of stockholders' equity ⁽⁷⁾	20%	21%	20%	22%	24%

*Represents a non-GAAP financial measure; see Appendix.

(1) Net of dividends on preferred stock.

(2) Core earnings is defined as net income (loss) excluding gains or losses on disposals of investments and termination of interest rate swaps, unrealized gains or losses on interest rate swaps and investments measured at fair value through earnings, net gains and losses on trading assets, impairment losses, net income (loss) attributable to noncontrolling interest, corporate acquisition related expenses and certain other non-recurring gains or losses, and inclusive of TBA dollar roll income (a component of Net gains (losses) on trading assets) and realized amortization of MSRs (a component of net unrealized gains (losses) on investments measured at fair value through earnings). Core earnings (excluding PAA) excludes the premium amortization adjustment ("PAA") representing the cumulative impact on prior periods, but not the current period, of quarter-over-quarter changes in estimated long-term prepayment speeds related to the Company's Agency mortgage-backed securities.

(3) Includes non-Agency securities, credit risk transfer securities and residential mortgage loans.

(4) Includes consolidated VIEs and loans held for sale.

(5) Debt consists of repurchase agreements, other secured financing, securitized debt, participation sold, and mortgages payable. Securitized debt, participation sold and mortgages payable are non-recourse to the Company.

(6) Computed as the sum of recourse debt, TBA derivative notional outstanding and net forward purchases of investments divided by total equity. Recourse debt consists of repurchase agreements, other secured financing and securitized debt, participation sold and mortgages payable are non-recourse to the Company and are excluded from this measure.

(7) Represents CRT securities, non-Agency mortgage-backed securities, residential mortgage loans, commercial real estate debt investments and preferred equity investments, loans held for sale, investments in commercial real estate and corporate debt, net of financing.

Appendix: Non-GAAP Reconciliations

Non-GAAP Reconciliations



Unaudited, dollars in thousands except per share amounts

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides non-GAAP financial measures. These measures should not be considered a substitute for, or superior to, financial measures computed in accordance with GAAP. These non-GAAP measures provide additional detail to enhance investor understanding of the Company's period-over-period operating performance and business trends, as well as for assessing the Company's performance versus that of industry peers. Reconciliations of these non-GAAP financial measures to their most directly comparable GAAP results are provided below.

	For the quarters ended													
	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014	June 30, 2014	
<u>GAAP to Core Reconciliation</u>														
GAAP net income (loss)	\$14,522	\$440,408	\$1,848,483	\$730,880	(\$278,497)	(\$868,080)	\$669,666	(\$627,491)	\$900,071	(\$476,499)	(\$658,272)	\$354,856	(\$335,512)	
Less:														
Realized (gains) losses on termination of interest rate swaps	58	-	55,214	(1,337)	60,064	-	-	-	-	226,462	-	-	772,491	
Unrealized (gains) losses on interest rate swaps	177,567	(149,184)	(1,430,668)	(256,462)	373,220	1,031,720	(463,126)	822,585	(700,792)	466,202	873,468	(98,593)	(175,062)	
Net (gains) losses on disposal of investments	5,516	(5,235)	(7,782)	(14,447)	(12,535)	1,675	7,259	7,943	(3,833)	(62,356)	(3,420)	(4,693)	(5,893)	
Net (gains) losses on trading assets	14,423	(319)	139,470	(162,981)	(81,880)	(125,189)	(42,584)	(108,175)	114,230	6,906	57,454	(4,676)	46,489	
Net unrealized (gains) losses on investments measured at fair value through earnings	(16,240)	(23,683)	(110,742)	(29,675)	54,154	(128)	62,703	24,501	(17,581)	33,546	29,520	37,944	(2,085)	
Bargain purchase gain	-	-	-	(72,576)	-	-	-	-	-	-	-	-	-	
Impairment of goodwill	-	-	-	-	-	-	-	-	22,966	-	-	-	-	
Corporate acquisition related expenses ⁽¹⁾	-	-	-	46,724	2,163	-	-	-	-	-	-	-	-	
Net (income) loss attributable to non-controlling interests	102	103	87	336	385	162	373	197	149	90	196	-	-	
Other non-recurring loss	-	-	-	-	-	-	-	-	-	-	23,783	-	-	
Plus:														
TBA dollar roll income ⁽²⁾	81,051	69,968	98,896	90,174	79,519	83,189	94,914	98,041	95,845	59,731	-	-	-	
MSR amortization ⁽³⁾	(17,098)	(14,030)	(27,018)	(21,634)	-	-	-	-	-	-	-	-	-	
Core earnings	\$259,901	\$318,028	\$565,940	\$309,002	\$196,593	\$123,349	\$329,205	\$217,601	\$411,055	\$254,082	\$322,729	\$284,838	\$300,428	
Less:														
Premium amorization adjustment cost (benefit)	72,700	17,870	(238,941)	3,891	85,583	168,408	(18,072)	83,136	(79,582)	87,883	31,695	25,992	(4,279)	
Core Earnings (excluding PAA)	332,601	335,898	326,999	312,893	282,176	291,757	311,133	300,737	331,473	341,965	330,641	334,613	296,149	
GAAP net income (loss) per average common share ⁽⁴⁾	(\$0.01)	\$0.41	\$1.79	\$0.70	(\$0.32)	(\$0.96)	\$0.69	(\$0.68)	\$0.93	(\$0.52)	(\$0.71)	\$0.36	(\$0.37)	
Core earnings per average common share ⁽⁴⁾	\$0.23	\$0.29	\$0.53	\$0.29	\$0.19	\$0.11	\$0.33	\$0.21	\$0.41	\$0.25	\$0.30	\$0.31	\$0.30	
Core earnings (excluding PAA) per average common share ⁽⁴⁾	\$0.30	\$0.31	\$0.30	\$0.29	\$0.29	\$0.30	\$0.31	\$0.30	\$0.33	\$0.34	\$0.33	\$0.33	\$0.29	
Annualized GAAP return (loss) on average equity	0.46%	13.97%	57.23%	23.55%	(9.60%)	(29.47%)	22.15%	(20.18%)	28.00%	(14.41%)	(19.91%)	10.69%	(10.32%)	
Annualized core return on average equity (excluding PAA)	10.54%	10.66%	10.13%	10.09%	9.73%	9.91%	10.30%	9.67%	10.31%	10.34%	10.00%	10.08%	9.11%	

(1) Represents transaction costs incurred in connection with the Hatteras Acquisition.

(2) Represents a component of Net gains (losses) on trading assets.

(3) Represents the portion of changes in fair value that is attributable to the realization of estimated cash flows on the Company's MSR portfolio and is reported as a component of Net unrealized gains (losses) on investments measured at fair value.

(4) Net of dividends on preferred stock.



Non-GAAP Reconciliations (Cont'd)

Unaudited, dollars in thousands except per share amounts

To supplement its consolidated financial statements, which are prepared and presented in accordance with U.S. generally accepted accounting principles (GAAP), the Company provides non-GAAP financial measures. These measures should not be considered a substitute for, or superior to, financial measures computed in accordance with GAAP. These non-GAAP measures provide additional detail to enhance investor understanding of the Company's period-over-period operating performance and business trends, as well as for assessing the Company's performance versus that of industry peers. Reconciliations of these non-GAAP financial measures to their most directly comparable GAAP results are provided below.

	For the quarters ended													
	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016	June 30, 2016	March 31, 2016	December 31, 2015	September 30, 2015	June 30, 2015	March 31, 2015	December 31, 2014	September 30, 2014	June 30, 2014	
<u>Premium Amortization Reconciliation</u>														
Premium amortization expense	\$251,084	\$203,634	(\$19,812)	\$213,241	\$265,475	\$355,671	\$159,720	\$255,123	\$94,037	\$284,777	\$198,041	\$197,709	\$149,641	
Less:														
PAA cost (benefit)	\$72,700	\$17,870	(\$238,941)	\$3,891	\$85,583	\$168,408	(\$18,072)	\$83,136	(\$79,582)	\$87,883	\$31,695	\$25,992	(\$4,279)	
Premium amortization expense (excluding PAA)	\$178,384	\$185,764	\$219,129	\$209,350	\$179,892	\$187,263	\$177,792	\$171,987	\$173,619	\$196,894	\$166,346	\$171,717	\$153,920	
<u>Interest Income (excluding PAA) Reconciliation</u>														
GAAP interest income	\$537,426	\$587,727	\$807,022	\$558,668	\$457,118	\$388,143	\$576,580	\$450,726	\$624,277	\$519,114	\$648,088	\$644,579	\$683,883	
PAA cost (benefit)	\$72,700	\$17,870	(\$238,941)	\$3,891	\$85,583	\$168,408	(\$18,072)	\$83,136	(\$79,582)	\$87,883	\$31,695	\$25,992	(\$4,279)	
Interest income (excluding PAA)	\$610,126	\$605,597	\$568,081	\$562,559	\$542,701	\$556,551	\$558,508	\$533,862	\$544,695	\$606,997	\$679,783	\$670,571	\$679,604	
<u>Economic Interest Expense Reconciliation</u>														
GAAP interest expense	\$222,281	\$198,425	\$183,396	\$174,154	\$152,755	\$147,447	\$118,807	\$110,297	\$113,072	\$129,420	\$134,512	\$127,069	\$126,107	
Add:														
Interest expense on interest rate swaps used to hedge cost of funds	84,252	88,966	92,841	103,100	108,301	123,124	135,267	137,744	139,773	157,332	174,908	169,083	220,934	
Economic interest expense	\$306,533	\$287,391	\$276,237	\$277,254	\$261,056	\$270,571	\$254,074	\$248,041	\$252,845	\$286,752	\$309,420	\$296,152	\$347,041	
<u>Economic Net Interest Income (excluding PAA) Reconciliation</u>														
Interest income (excluding PAA)	\$610,126	\$605,597	\$568,081	\$562,559	\$542,701	\$556,551	\$558,508	\$533,862	\$544,695	\$606,997	\$679,783	\$670,571	\$679,604	
Less:														
Economic interest expense	306,533	287,391	276,237	277,254	261,056	270,571	254,074	248,041	252,845	286,752	309,420	296,152	347,041	
Economic net interest income (excluding PAA)	\$303,593	\$318,206	\$291,844	\$285,305	\$281,645	\$285,980	\$304,434	\$285,821	\$291,850	\$320,245	\$370,363	\$374,419	\$332,563	
<u>Economic Metrics (excluding PAA)</u>														
Interest income (excluding PAA)	\$610,126	\$605,597	\$568,081	\$562,559	\$542,701	\$556,551	\$558,508	\$533,862	\$544,695	\$606,997	\$679,783	\$670,571	\$679,604	
Average interest earning assets	\$83,427,268	\$85,664,151	\$84,799,222	\$82,695,270	\$73,587,753	\$74,171,943	\$73,178,965	\$72,633,314	\$75,257,299	\$81,896,255	\$85,344,889	\$84,765,754	\$84,345,756	
Average yield on interest earning assets (excluding PAA)	2.93%	2.83%	2.68%	2.72%	2.95%	3.00%	3.05%	2.94%	2.90%	2.96%	3.19%	3.16%	3.22%	
Economic interest expense	\$306,533	\$287,391	\$276,237	\$277,254	\$261,056	\$270,571	\$254,074	\$248,041	\$252,845	\$286,752	\$309,420	\$296,152	\$347,041	
Average interest bearing liabilities	\$70,486,779	\$72,422,968	\$72,032,600	\$70,809,712	\$62,049,474	\$62,379,695	\$60,516,996	\$59,984,298	\$63,504,983	\$70,137,382	\$73,233,538	\$72,425,009	\$71,403,320	
Average cost of interest bearing liabilities	1.74%	1.59%	1.53%	1.57%	1.68%	1.73%	1.68%	1.65%	1.59%	1.64%	1.69%	1.64%	1.94%	
Net interest spread (excluding PAA)	1.19%	1.24%	1.15%	1.15%	1.27%	1.27%	1.37%	1.29%	1.31%	1.32%	1.50%	1.52%	1.28%	
Net interest margin (excluding PAA)	1.53%	1.55%	1.53%	1.42%	1.54%	1.54%	1.71%	1.65%	1.70%	1.68%	1.74%	1.77%	1.58%	